

# SAVING A CLIENT \$1.5 MILLION

## Challenge



A prominent retail industry client runs an internship program that costs more than \$3 million per year.

GOAL: Contain costs and improve program efficiencies that will benefit the bottom line without sacrificing services and ensure a quality experience to capture top talent.

## Solution



Intern housing represented 81% of the total intern program cost in 2016 so our team negotiated exclusive volume discounts with hospitality providers in our extensive supply chain. As a result, we arranged quality furnished housing while containing costs through guaranteed pricing.

SERVICES: Furnished housing assistance; Cost containment; Supply chain negotiation

## Results



↓ **\$1.5M**

CapRelo will save the client more than \$1.5 million over the next three years!



**3 YEARS**

CapRelo managed contract efficiencies that resulted in guaranteed pricing and service components through 2019!



What's your global mobility business challenge? Let's talk!

+1.703.260.3323 ■ [info@caprelo.com](mailto:info@caprelo.com) ■ [CapRelo.com](http://CapRelo.com)  
EMEA: +44 (0)17.2244.6224 ■ Canada: +1.888.808.1187