

SAVING A CLIENT \$1.5 MILLION

Challenge



A prominent retail industry client runs an internship program that costs more than \$3 million per year.

GOAL: Contain costs and improve program efficiencies that will benefit the bottom line without sacrificing services and ensure a quality experience to capture top talent.

Solution



Intern housing represented 81% of the total intern program cost in 2016 so our team negotiated exclusive volume discounts with hospitality providers in our extensive supply chain. As a result, we arranged quality furnished housing while containing costs through guaranteed pricing.

SERVICES: Furnished housing assistance; Cost containment; Supply chain negotiation

Results



\$1.5M

CapRelo will save the client more than \$1.5 million over the next three years!



3 YEARS

CapRelo managed contract efficiencies that resulted in guaranteed pricing and service components through 2019!